

Built to Last: CX Strategies for the Long Haul

In today's competitive landscape, a staggering 66% of consumers value experience over price, spotlighting the imperative for a steadfast commitment to exceptional customer experiences as a linchpin for sustained organizational growth.

We're reaching out to recognized experts: Share your knowledge on sculpting and maintaining a resilient CX strategy. Your insights on ensuring technology investments align with long-term CX visions and crafting interactions that resonate with customers are invaluable. Contribute to our Best Practices Series, **Built to Last: CX Strategies for the Long Haul**, and guide our readership on the path to enduring success.

Live Roundtable Webcast: 3/6/2024

Published in April (print issue) CRM magazine | Content Due: March 5 | Marketed in April

2024 BEST PRACTICES SCHEDULE & RATES

Standard – 1 page (750 words) \$7,500 net **Silver** – 2 pages (1,500 words) \$8,500 net **Gold** – 3 pages (2,250 words) \$9,500 net **Platinum** – 4 pages (3,000 words) \$10,500 net

2024 ROUNDTABLE SCHEDULE

Participation in Webinar Roundtable - \$8.500

JANUARY

Copy Due 1/5/2024

2024 CX Megatrends to Watch: Expert Predictions

Nurturing Agent Experience in an Al Environment

JANUARY

1/17/2024 - 2024 CX Megatrends to Watch: Expert Predictions

1/31/2024 - Managing a Remote Contact

Center

FEBRUARY

Copy Due 1/25/2024

Conversational Customer Service:Convenience Everywhere

CDPs: Boosting Service, Marketing, & Sales

FEBRUARY

2/14/2024 - How to Improve Your E-Commerce Customer Experience

2/28/2024 - Navigating the World of Smart Customer Service

MARCH

Copy Due 2/25/2024

Digital-First Customer Service in a Human World

Contact Center Transformation with Al and Automation

MARCH

3/6/2024 - Built to Last: CX Strategies for the Long Haul

3/20/2024 - Nurturing Agent Experience in an Al Environment

APRIL (PRINT ISSUE)

Copy Due 3/5/2024

Built to Last: **CX Strategies for the Long Haul**

Workforce Engagement Management for Empowered Agents

APRIL

4/3/2024 - Al's Role in Modern Customer Support Centers

4/17/2024 - Digital-First Customer Service in a Human World

MAY

Copy Due 4/25/2024

Harnessing AI in Modern Customer Engagement Center

How Al Can Unlock the Voice of the Customer

MAY

5/1/2024 - Workforce Engagement Management for Empowered Agents

5/15/2024 - Managing Security and Compliance Issues in the Contact

5/29/2024 - CDPs: Boosting Service, Marketing. & Sales

JUN

Copy Due 5/25/2024

Managing a **Remote Contact Center**

Elevate Customer Experiences with Hyper-Personalization

JUNE

6/12/2024 - Contact Center
Transformation with AI and Automation

6/26/2024 - How Al-Assisted Self-Service Can Transform Your CX





CRM MAGAZINE'S BEST PRACTICES WHITE PAPER SERIES

THOUGHT LEADERSHIP & LEAD GENERATION IN ONE COMPLETE. MULTICHANNEL MARKETING PROGRAM

Impact our audience

Your sponsored essays, white papers, and case studies will be printed in a special section of CRM magazine, preceded by an introduction by our publisher, Bob Fernekees, with extensive distribution via our magazine and website, www.destinationCRM.com.

Generate leads for your sales force

- PDF requests will be driven through a registration form capturing complete contact and qualifying information.
- Leads will be distributed to all sponsors in this section via a secure link that you can access 24/7.

Enormous distribution, reach, and frequency

- Published in *CRM* magazine (21,000 subscribers)
- Inclusion in digital version of CRM magazine
- 32,000 email invitations to download a PDF of this special section (twice) you get the leads
- 1 month of homepage promotion on www.destinationCRM.com (70,000 visitors
- Social media campaign on Twitter (26,500 followers), Facebook (2,729), and LinkedIn (2,766)
- Distributed on all of CRM magazine's social networks throughout the month
- Inclusion in all eight eWeekly newsletters (45,000 per issue 360,000 total)
- Archived on destinationCRM.com for 1 year
- Editorial and production services included copyediting, layout, and design

Your editorial topics can range from:

- Third-party white papers or white paper abstracts
- Successful customer case studies
- Your company's unique value proposition or market position
- A behind-the-scenes look at your technology solution and why it's important

ADVERTISING CONTACTS

Mountain & Pacific

Dennis Sullivan **Advertising Director** 203-445-9178 dennis@destinationCRM.com

Eastern & Central

Adrienne Snyder **Advertising Director** 201-327-2773 adrienne@destinationCRM.com



RECENT BEST PRACTICES SPONSORS























































































zendesk