

The past several years have seen a spike in contact center implementations due to the acceleration of digital transformation efforts, which were themselves prompted by the pandemic's effects on customer trends and workforce issues.

What worked? What didn't? What are the long-term trends that contact centers are embracing in their planning?

Does your company have any success stories to share of clients that have upgraded contact center technology and processes or whose initiatives met or exceeded expectations?

Contribute your experiences to our annual look at the notable deployments in contact centers that moved the key performance indicator metrics needle, delivered a positive return on investment, or were unique, real-world innovations that mattered.

Live Roundtable Webcast: December 6, 2023

Published in December CRM magazine | Content Due: Nov. 25 | Marketed in December

# **2023 BEST PRACTICES SCHEDULE & RATES**

**Standard –** 1 page (750 words) \$7,500 net **Silver -** 2 pages (1,500 words) \$8,500 net **Gold -** 3 pages (2,250 words) \$9,500 net Platinum - 4 pages (3,000 words) \$10,500 net

# **2023 ROUNDTABLE SCHEDULE**

Participation in Webinar Roundtable - \$8.500

Create a Better Contact Center Culture with Workforce Engagement Strategies and Technologies

Customer Data Platforms: Know Thy Customer

5/10/2023 Contact Center as a Service—Simply Subscribe?

5/24/2023 Digital Transformation of Customer Experience—What's Possible Now?

The Conversational Contact Center: Integrating Al's Potential Now

How to Leverage AI for Integrated CX Strategy

### IUNE

6/7/2023 Total Experience: Experience Convergence

6/21/2023 Speech Analytics: The Core Contact Center Technology

Hot Topics in **Customer Analytics**: Insight and Action

**Customer Journey Management:** A Key Focus for Stronger Brands

7/12/2023 Contact Center Workforce Strategies in a Remote World

7/26/2023 Future-Proofing Your CX Efforts: Is This Even Possible?

**Reimagining Customer Experience:** 

Structure Follows Strategy

Contact Center Security: Fraud, Governance, and Compliance

8/9/2023 Humans and their Chatbots:

Al-Assisted Answers for Everyone

8/23/2023 Personalization: The Key to CX Excellence

## SEPTEMBER (PRINT ISSUE)

Future-Proofing Your CX Efforts: Is This Even Possible?

Contact Center Workforce Strategies in a Remote World

### **SEPTEMBER**

9/13/2023 Agent Experience: Enhancing CX From the Inside Out

9/27/2023 Customer Journey Management: A Key Focus for Stronger Brands

### OCTOBER

Personalization: The Key to CX Excellence

Humans and their Chatbots: Al-Assisted Answers for Everyone

### OCTOBER

10/11/2023 Omnichannel Customer Experience: Table Stakes in 2023

10/25/2023 Contact Center Security: Fraud, Governance, and Compliance

# **NOVEMBER**

**Omnichannel** Customer Experience: Table Stakes in 2023

Agent Experience: Enhancing CX From the Inside Out

### NOVEMBER

11/1/2023 Reimagining Customer **Experience:** Structure Follows Strategy

11/15/2023 Hot Topics in **Customer** Analytics: Insight and Action

### DECEMBER

2023 Contact Center Success Stories and Case Studies: Implementations that Delivered Value

# DECEMBER

12/6/2023 2023 Contact Center Success Stories and Case Studies: Implementations that Delivered Value









# **CRM MAGAZINE'S BEST PRACTICES** WHITE PAPER SERIES

THOUGHT LEADERSHIP & LEAD GENERATION IN ONE COMPLETE. MULTICHANNEL MARKETING PROGRAM

# Impact our audience

Your sponsored essays, white papers, and case studies will be printed in a special section of CRM magazine, preceded by an introduction by our publisher, Bob Fernekees, with extensive distribution via our magazine and website, www.destinationCRM.com.

# Generate leads for your sales force

- PDF requests will be driven through a registration form capturing complete contact and qualifying information.
- Leads will be distributed to all sponsors in this section via a secure link that you can access 24/7.

# **Enormous distribution, reach, and frequency**

- Published in *CRM* magazine (21,000 subscribers)
- Inclusion in digital version of CRM magazine
- 32,000 email invitations to download a PDF of this special section (twice) you get the leads
- 1 month of homepage promotion on www.destinationCRM.com (70,000 visitors
- Social media campaign on Twitter (26,500 followers), Facebook (2,729), and LinkedIn (2,766)
- Distributed on all of CRM magazine's social networks throughout the month
- Inclusion in all eight eWeekly newsletters (45,000 per issue 360,000 total)
- Archived on destinationCRM.com for 1 year
- Editorial and production services included copyediting, layout, and design

### Your editorial topics can range from:

- Third-party white papers or white paper abstracts
- Successful customer case studies
- Your company's unique value proposition or market position
- A behind-the-scenes look at your technology solution and why it's important

# ADVERTISING CONTACTS

### Mountain & Pacific

Dennis Sullivan **Advertising Director** 203-445-9178 dennis@destinationCRM.com

### Eastern & Central

Adrienne Snyder **Advertising Director** 201-327-2773 adrienne@destinationCRM.com



# RECENT BEST PRACTICES SPONSORS























































































zendesk