Best Practices

2020 BEST PRACTICES 2020 ROUNDTABLE SCHEDULE SCHEDULE & RATES

Standard - 1 page (750 words) \$7,500 net Silver – 2 pages (1,500 words) \$8,500 net Gold - 3 pages (2,250 words) \$9,500 net Platinum - 4 pages (3,000 words) \$10,500 net

MAY 2020

How Do You Measure Customer Experience? Customer Data Platforms for a Unified View of the Custome Reservations: 3/12/20 • Content: 3/19/20 JUNF 2020 Smart Customer Service Transformation Conversational AI Use Cases in Customer Service

Reservations: 4/13/20 • Content: 4/20/20

IIIIY 2020

Customer Journey Analytics: Delivering the Best Possible Customer Experience Business Intelligence and Customer Analytics: Uncovering Hidden Value Reservations: 5/22/20 • Content: 6/1/20 (Published in July/Aug Issue •

AUGUST 2020

Online Marketing: 7/1/20)

Why Is Customer Experience So Darn Important? And How to Improve Your CX Efforts Cognitive Customer Service and Support Reservations: 7/20/20 • Content: 7/25/20 (Published in September Issue • Online Marketing: 8/1/20)

SEPTEMBER 2020

Al and the Contact Center Smarketing: The Integration of Sales and Marketing Reservations 7/13/20 • Content 7/20/20

OCTOBER 2020

Is Voice-First Technology a Must-Have in 2020 and Beyond? Data Quality: The Key Ingredient in a Data-Driven Customer Strategy Reservations 8/12/20 • Content 8/19/20

NOVEMBER 2020

Voice-of-the-Customer Programs for Better **Customer Experiences** Smart IVRs for Better Customer Experiences Reservations 9/11/20 • Content 9/18/20

Creating a Customer Engagement Center Sales Enablement Tools for Next-Generation Sales Teams Content 11/20/20

JUNE 2020 Why Is Customer Experience So Darn Important? And How to Improve Your CX Efforts • Roundtable Date: 6/3/2020 Smart IVRs for Better Customer Experiences • Roundtable Date: 6/17/2020 JULY 2020 Mobile-First Customer Care • Roundtable Date: 7/15/2020 Al Based Speech Analytics for Actionable Insights • Roundtable Date: 7/29/2020 AUGUST 2020 How Do You Measure Customer Experience?

Roundtable Date: 8/12/2020 Customer Data Platforms for a Unified View of the Customer • Roundtable Date: 8/26/2020

Participation in

MAY 2020

Webinar Roundtable - \$8,500

Cognitive Customer Service and

Support • Roundtable Date: 5/6/20

Creating a Customer Engagement Center • Roundtable Date: 5/20/20

SEPTEMBER 2020

Cloud Contact Center Solutions • Roundtable Date: 9/16/2020 Self-Service for Higher Customer Satisfaction • Roundtable Date: 9/30/2020

OCTOBER 2020 Creating a Great **Omnichannel** Experience

for Great Customer Experiences • Roundtable Date: 10/7/2020

Conversational AI Use Cases in Customer Service • Roundtable Date: 10/21/2020

Customer Authentication. Identity

Customer Support Transformation for

2020 • Roundtable Date: 11/18/2020

Resolution, & Voice Biometrics • Roundtable Date: 11/4/2020

DECEMBER 2020

NOVEMBER 2020

DECEMBER 2020 (ONLINE ONLY)

2021 Contact Center Innovations: A Preview • Roundtable Date: 12/2/2020

Customer Communications Management-The Key to Consistent Communications • Roundtable Date: 12/16/2020

generation lead 8 S thought leadership

Smart IVRs for Better Customer Experiences

Interactive voice response (IVR) software is still the workhorse of customer self-service, especially in the voice channel. Managing large volumes of common customer queries cost-effectively while delivering superior experiences is uniquely challenging.

In this Best Practices installment, we focus on the advances in IVR that have helped elevate it past the traditional menu trees to incorporate enabling technologies such as natural language processing, chatbots, callback integration, onmichannel support, visual IVR, and artificial intelligence.

Contribute to this special section and uncover prospects who are currently interested in this topic.

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Also in November: Voice-of-the-Customer Programs: Building Better Customer Experiences



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