

Best Practices



# AI and the Contact Center: What You Need to Know

thought leadership & lead generation

The contact center is where artificial intelligence will have perhaps the greatest impact on organizations in the next decade. It will reshape traditional IVRs with natural language processing, machine learning, and robotic process automation. It will capture data from customer interactions to provide better future recommendations and outcomes. And it will speed up all of these processes for customers and make agents more effective and even improve their engagement, as they are relieved of mind-numbing repetitive tasks and have access to more accurate problem-solving tools.

Contribute to this installment of our Best Practices series and help our readers understand how your AI solutions will help their organization improve customer service, predict customer needs and behavior, and increase operational efficiencies.

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Also in September: ■ Smarketing: The Integration of Sales and Marketing

### 2020 BEST PRACTICES SCHEDULE & RATES

Standard - 1 page (750 words) \$7,500 net  
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### 2020 ROUNDTABLE SCHEDULE

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**MAY 2020**  
 How Do You **Measure Customer Experience?**  
**Customer Data Platforms** for a Unified View of the Customer  
 Reservations: 3/12/20 • Content: 3/19/20

**MAY 2020**  
**Cognitive Customer Service** and Support • Roundtable Date: 5/6/20  
 Creating a **Customer Engagement Center** • Roundtable Date: 5/20/20

**JUNE 2020**  
**Smart Customer Service** Transformation  
**Conversational AI** Use Cases in Customer Service  
 Reservations: 4/13/20 • Content: 4/20/20

**JUNE 2020**  
 Why Is **Customer Experience** So Darn Important? And How to Improve Your CX Efforts • Roundtable Date: 6/3/2020  
**Smart IVRs** for Better Customer Experiences • Roundtable Date: 6/17/2020

**JULY 2020**  
**Customer Journey Analytics:** Delivering the Best Possible Customer Experience  
**Business Intelligence and Customer Analytics:** Uncovering Hidden Value  
 Reservations: 5/22/20 • Content: 6/1/20  
 (Published in July/Aug Issue • Online Marketing: 7/1/20)

**JULY 2020**  
**Mobile-First** Customer Care • Roundtable Date: 7/15/2020  
**AI Based Speech Analytics** for Actionable Insights • Roundtable Date: 7/29/2020

**AUGUST 2020**  
 Why Is **Customer Experience** So Darn Important? And How to Improve Your CX Efforts  
**Cognitive Customer Service** and Support  
 Reservations: 7/20/20 • Content: 7/25/20  
 (Published in September Issue • Online Marketing: 8/1/20)

**AUGUST 2020**  
 How Do You **Measure Customer Experience?** • Roundtable Date: 8/12/2020  
**Customer Data Platforms** for a **Unified View of the Customer** • Roundtable Date: 8/26/2020

**SEPTEMBER 2020**  
**AI and the Contact Center**  
**Smarketing:** The Integration of Sales and Marketing  
 Reservations 7/13/20 • Content 7/20/20

**SEPTEMBER 2020**  
**Cloud Contact Center** Solutions • Roundtable Date: 9/16/2020  
**Self-Service** for Higher Customer Satisfaction • Roundtable Date: 9/30/2020

**OCTOBER 2020**  
 Is **Voice-First Technology** a Must-Have in 2020 and Beyond?  
**Data Quality:** The Key Ingredient in a Data-Driven Customer Strategy  
 Reservations 8/12/20 • Content 8/19/20

**OCTOBER 2020**  
 Creating a Great **Omnichannel** Experience for Great Customer Experiences • Roundtable Date: 10/7/2020  
**Conversational AI** Use Cases in Customer Service • Roundtable Date: 10/21/2020

**NOVEMBER 2020**  
**Voice-of-the-Customer** Programs for Better Customer Experiences  
**Smart IVRs** for Better Customer Experiences  
 Reservations 9/11/20 • Content 9/18/20

**NOVEMBER 2020**  
**Customer Authentication,** Identity Resolution, & Voice Biometrics • Roundtable Date: 11/4/2020  
**Customer Support** Transformation for 2020 • Roundtable Date: 11/18/2020

**DECEMBER 2020 (ONLINE ONLY)**  
 Creating a **Customer Engagement Center**  
**Sales Enablement Tools** for Next-Generation Sales Teams  
 Content 11/20/20

**DECEMBER 2020**  
 2021 **Contact Center Innovations:** A Preview • Roundtable Date: 12/2/2020  
 Customer **Communications Management**—The Key to Consistent Communications • Roundtable Date: 12/16/2020

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