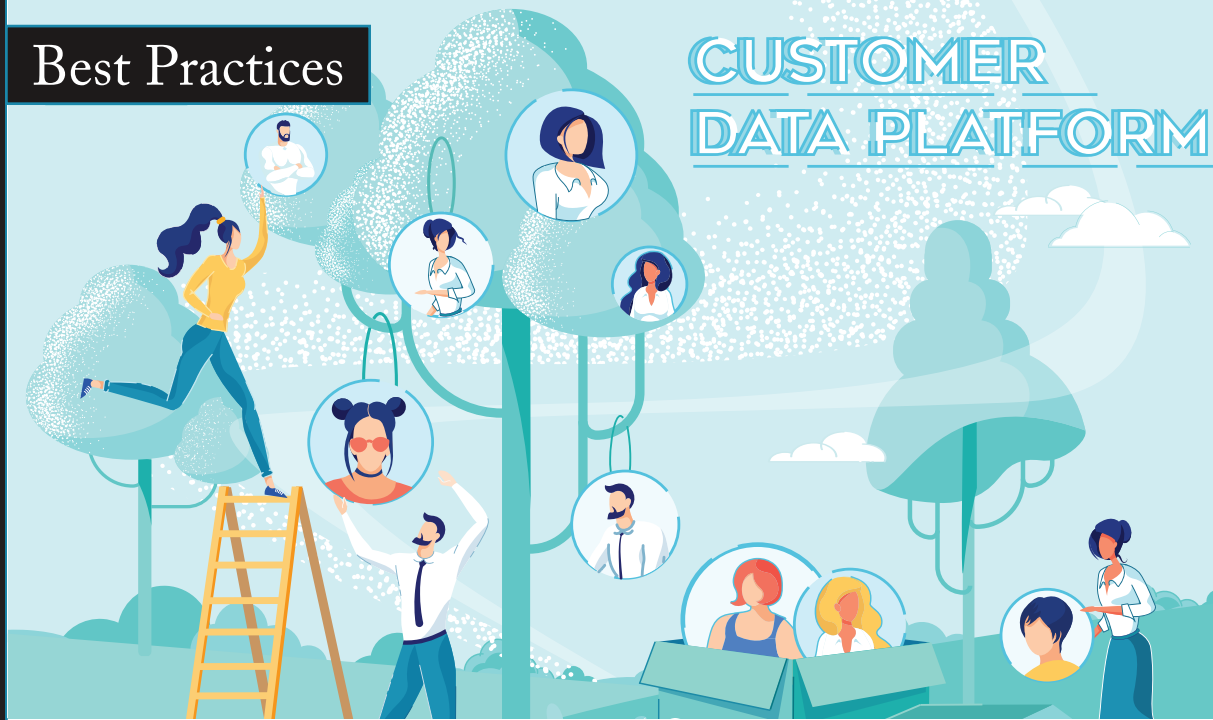


## Best Practices

CUSTOMER  
DATA PLATFORM

# Customer Data Platforms for a Unified View of the Customer

Organizations have done a great job of collecting customer data from all sorts of inputs: contact info, transactional data, demographic and behavioral data, and all the data flowing from websites and third-party providers. But there is so much data, with much of it always changing, that it's become even more difficult for companies to provide consistent customer experiences across the various channels and consumer devices.

Participate in this Best Practices installment and show our readers how customer data platforms can help their organization create a unified view of their customers in a way that was all but impossible just a few years ago. Instruct them how to improve their customer experience, marketing, and operational efficiencies by achieving a single view of their customers.

Roundtable Date: 8/26/2020

Published in **May 2020** CRM magazine  
Content Due: **March 20, 2020**

Also in May: ■ HOW DO YOU MEASURE CUSTOMER EXPERIENCE?

## 2020 BEST PRACTICES SCHEDULE & RATES

Standard – 1 page (750 words) \$7,500 net  
Silver – 2 pages (1,500 words) \$8,500 net  
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## 2020 ROUNDTABLE SCHEDULE

Participation in  
Webinar Roundtable – \$8,500

### MARCH 2020

**AI-Based Speech Analytics** for Actionable Insights  
**Self-Service** for Higher Customer Satisfaction  
Reservations: 1/13/20 • Content: 1/20/20

### MARCH 2020

**AI and the Contact Center** • Roundtable Date: 3/11/20  
**Marketing:** The Integration of Sales and Marketing • Roundtable Date: 3/25/20

### APRIL 2020

Customer **Authentication**, Identity Resolution & Voice **Biometrics**  
Creating a Great **Omnichannel** Experience for Great Customer Experiences  
Reservations: 2/10/20 • Content: 2/18/20

### APRIL 2020

**Voice-of-the-Customer** Programs for Better Customer Experience • Roundtable Date: 4/8/20  
**Business Intelligence** and Customer **Analytics:** Uncovering Hidden Value • Roundtable Date: 4/22/20

### MAY 2020

How Do You **Measure Customer Experience?**  
**Customer Data Platforms** for a Unified View of the Customer  
Reservations: 3/12/20 • Content: 3/19/20

### MAY 2020

**Cognitive Customer Service** and Support • Roundtable Date: 5/6/20  
Creating a **Customer Engagement Center** • Roundtable Date: 5/20/20

### JUNE 2020

**Smart Customer Service** Transformation  
**Conversational AI** Use Cases in Customer Service  
Reservations: 4/13/20 • Content: 4/20/20

### JUNE 2020

Why Is **Customer Experience** So Darn Important? And How to Improve Your CX Efforts • Roundtable Date: 6/3/2020  
**Smart IVRs** for Better Customer Experiences • Roundtable Date: 6/17/2020

### JULY 2020

**Customer Journey Analytics:** Delivering the Best Possible Customer Experience  
**Business Intelligence** and **Customer Analytics:** Uncovering Hidden Value  
Reservations: 5/22/20 • Content: 6/1/20  
(Published in July/Aug Issue • Online Marketing: 7/1/20)

### JULY 2020

**Mobile-First** Customer Care • Roundtable Date: 7/15/2020  
**AI Based Speech Analytics** for Actionable Insights • Roundtable Date: 7/29/2020

### AUGUST 2020

Why Is **Customer Experience** So Darn Important? And How to Improve Your CX Efforts  
**Cognitive Customer Service** and Support  
Reservations: 7/20/20 • Content: 7/25/20  
(Published in September Issue • Online Marketing: 8/1/20)

### AUGUST 2020

How Do You **Measure Customer Experience?** • Roundtable Date: 8/12/2020  
**Customer Data Platforms** for a **Unified View of the Customer** • Roundtable Date: 8/26/2020

### SEPTEMBER 2020

**AI and the Contact Center**  
**Marketing:** The Integration of Sales and Marketing  
Reservations 7/13/20 • Content 7/20/20

### SEPTEMBER 2020

**Cloud Contact Center** Solutions • Roundtable Date: 9/16/2020  
**Self-Service** for Higher Customer Satisfaction • Roundtable Date: 9/30/2020

### OCTOBER 2020

Is **Voice-First Technology** a Must-Have in 2020 and Beyond?  
**Data Quality:** The Key Ingredient in a Data-Driven Customer Strategy  
Reservations 8/12/20 • Content 8/19/20

### OCTOBER 2020

Creating a Great **Omnichannel** Experience for Great Customer Experiences • Roundtable Date: 10/7/2020  
**Conversational AI** Use Cases in Customer Service • Roundtable Date: 10/21/2020

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