

# Best Practices

thought leadership & lead generation

## Creating a Great Omnichannel Experience for Great Customer Experiences

All omnichannel customer experiences use multiple channels, but not all multichannel experiences are omnichannel. This sounds like splitting hairs, but when it comes to creating a great customer experience, it's not. The big distinction is that the multiple channels must be cohesive, coordinated, seamless, and consistent.

Everyone in the value chain—from product management to marketing, sales, and customer support—has to be on the same page in terms of delivering a cohesive and consistent experience regardless of the channel or device of choice. Alignment between messaging and execution is the key to building brands that engender loyalty.

Join us in this Best Practices installment and help our readers find out how to create a great omnichannel experience that will ultimately improve the experiences of all their customers.

Roundtable Date: 10/7/2020

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Also in April: ■ CUSTOMER AUTHENTICATION, IDENTITY RESOLUTION, AND VOICE BIOMETRICS

### 2020 BEST PRACTICES SCHEDULE & RATES

Standard - 1 page (750 words) \$7,500 net  
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### 2020 ROUNDTABLE SCHEDULE

Participation in Webinar Roundtable - \$8,500

#### MARCH 2020

**AI-Based Speech Analytics** for Actionable Insights  
**Self-Service** for Higher Customer Satisfaction  
 Reservations: 1/13/20 • Ads/Content: 1/20/20

#### MARCH 2020

**AI and the Contact Center** • Roundtable Date: 3/11/20  
**Marketing:** The Integration of Sales and Marketing • Roundtable Date: 3/25/20

#### APRIL 2020

Customer **Authentication**, Identity Resolution & Voice **Biometrics**  
 Creating a Great **Omnichannel** Experience for Great Customer Experiences  
 Reservations: 2/10/20 • Content: 2/18/20

#### APRIL 2020

**Voice-of-the-Customer** Programs for Better Customer Experience • Roundtable Date: 4/8/20  
**Business Intelligence** and Customer **Analytics:** Uncovering Hidden Value • Roundtable Date: 4/22/20

#### MAY 2020

How Do You **Measure Customer Experience?**  
**Customer Data Platforms** for a Unified View of the Customer  
 Reservations: 3/12/20 • Content: 3/19/20

#### MAY 2020

**Cognitive Customer Service** and Support • Roundtable Date: 5/6/20  
 Creating a **Customer Engagement Center** • Roundtable Date: 5/20/20

#### JUNE 2020

**Smart Customer Service** Transformation  
**Conversational AI** Use Cases in Customer Service  
 Reservations: 4/13/20 • Content: 4/20/20

#### JUNE 2020

Why Is **Customer Experience** So Darn Important? And How to Improve Your CX Efforts • Roundtable Date: 6/3/2020  
**Smart IVRs** for Better Customer Experiences • Roundtable Date: 6/17/2020

#### JULY 2020

**Customer Journey Analytics:** Delivering the Best Possible Customer Experience  
**Business Intelligence** and **Customer Analytics:** Uncovering Hidden Value  
 Reservations: 5/22/20 • Content: 6/1/20  
 (Published in July/Aug Issue • Online Marketing: 7/1/20)

#### JULY 2020

**Mobile-First** Customer Care • Roundtable Date: 7/15/2020  
**AI Based Speech Analytics** for Actionable Insights • Roundtable Date: 7/29/2020

#### AUGUST 2020

Why Is **Customer Experience** So Darn Important? And How to Improve Your CX Efforts  
**Cognitive Customer Service** and Support  
 Reservations: 7/20/20 • Content: 7/25/20  
 (Published in September Issue • Online Marketing: 8/1/20)

#### AUGUST 2020

How Do You **Measure Customer Experience?** • Roundtable Date: 8/12/2020  
**Customer Data Platforms** for a **Unified View of the Customer** • Roundtable Date: 8/26/2020

#### SEPTEMBER 2020

**AI and the Contact Center**  
**Marketing:** The Integration of Sales and Marketing  
 Reservations 7/13/20 • Content 7/20/20

#### SEPTEMBER 2020

**Cloud Contact Center** Solutions • Roundtable Date: 9/16/2020  
**Self-Service** for Higher Customer Satisfaction • Roundtable Date: 9/30/2020

#### OCTOBER 2020

Is **Voice-First Technology** a Must-Have in 2020 and Beyond?  
**Data Quality:** The Key Ingredient in a Data-Driven Customer Strategy  
 Reservations 8/12/20 • Content 8/19/20

#### OCTOBER 2020

Creating a Great **Omnichannel** Experience for Great Customer Experiences • Roundtable Date: 10/7/2020  
**Conversational AI** Use Cases in Customer Service • Roundtable Date: 10/21/2020

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