2017 ROUNDTABLES

January 2017 THE STATE OF IVRs IN 2017 Roundtable Date: January 25, 2017

February 2017

CUSTOMER ENGAGEMENT STRATEGIES FOR BUILDING BRANDS Roundtable Date: February 8, 2017

ANALYTICS: DATA-DRIVEN RELATIONSHIPS FOR BETTER CUSTOMER EXPERIENCES Roundtable Date: February 22, 2017

March 2017

SALES TOOLS THAT HELP DRIVE REVENUE *Roundtable Date: March 1, 2017*

MAKING THE TRANSITION FROM MULTICHANNEL TO OMNICHANNEL CUSTOMER SERVICE Roundtable Date: March 8, 2017

INTERNET OF THINGS MEETS CRM *Roundtable: March 22, 2017*

April 2017

DESIGNING AN INTELLIGENT CONTACT CENTER FOR COMPETITIVE ADVANTAGE Roundtable Date: April 5, 2017

MARKETING SOLUTIONS AND AUTOMATING PROCESSES Roundtable Date: April 19, 2017

May 2017

LEVERAGING SALESFORCE SERVICE CLOUD WITH APPEXCHANGE SOLUTIONS *Roundtable Date: May 3, 2017*

KNOWLEDGE MANAGEMENT: THE KEY TO EFFECTIVE CUSTOMER SERVICE Roundtable Date: May 17, 2017

June 2017

THE PROMISE OF WEBRTC IN THE CONTACT CENTER *Roundtable Date: June 7, 2017*

CUSTOMER JOURNEY MAPPING TO CRAFT SUPERIOR CUSTOMER EXPERIENCES Roundtable Date: June 21, 2017

July 2017

SMART CUSTOMER SERVICE ENGAGES CUSTOMERS Roundtable Date: July 12, 2017 USING VOICE OF THE CUSTOMER STRATEGIES FOR BETTER CUSTOMER INSIGHTS Roundtable Date: July 26, 2017

Best Practices

The State of IVRs in 2017

Interactive voice response (IVR) systems have been the backbone of contact centers and self-service solutions for decades. Natural language processing, personalization, voice recognition, ACD software, CRM integration, and visual IVR have advanced this channel far beyond the frustrating days of endless menus.

This Best Practices Guide will focus on the state of IVRs in 2017 and their place in the contact center and self-service ecosystem.

In CRM magazine's February 2017 Issue

Reservations Due: December 18, 2016 | Content Due: December 22, 2016

Also in February: MAKING THE TRANSITION FROM MULTICHANNEL TO OMNICHANNEL CUSTOMER SERVICE



BEST PRACTICES: PRINT + LEAD GEN

2017 ROUNDTABLE SCHEDULE

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MAKING THE TRANSITION FROM MULTICHANNEL TO OMNICHANNEL CUSTOMER SERVICE THE STATE OF IVRs IN 2017

Reservations Due: 12/2/16 • Content Due: 12/15/16

March 2017

DESIGNING AN INTELLIGENT CONTACT CENTER FOR COMPETITIVE ADVANTAGE MARKETING SOLUTIONS AND AUTOMATING PROCESSES Reservations Due: 1/6/17 • Content Due: 1/19/17

April 2017

CUSTOMER ENGAGEMENT STRATEGIES FOR BUILDING BRANDS KNOWLEDGE MANAGEMENT: THE KEY TO EFFECTIVE CUSTOMER SERVICE Reservations Due: 2/3/17 • Content Due: 2/16/17

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CUSTOMER JOURNEY MAPPING TO CRAFT SUPERIOR CUSTOMER EXPERIENCES Reservations Due: 3/3/17 • Content Due: 3/17/17

June 2017

SMART CUSTOMER SERVICE ENGAGES CUSTOMERS SALES TOOLS THAT HELP DRIVE REVENUE Reservations Due: 3/31/17 • Content Due: 4/18/17

July 2017

VIEW FROM THE TOP: INSIGHTS FROM INDUSTRY VISIONARIES **BUYER'S GUIDE** CUSTOMER EXPERIENCE MANAGEMENT FOR BUILDING CUSTOMER LOYALTY Reservations Due: 5/5/17 • Content Due: 5/18/17

Webinar Roundtable - \$8.500

January 2017

Participation in

THE STATE OF IVRs IN 2017 Roundtable Date: January 25, 2017

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