## **2017 ROUNDTABLES**

January 2017 THE STATE OF IVRs IN 2017 Roundtable Date: January 25, 2017

#### February 2017

CUSTOMER ENGAGEMENT STRATEGIES FOR BUILDING BRANDS Roundtable Date: February 8, 2017

ANALYTICS: DATA-DRIVEN RELATIONSHIPS FOR BETTER CUSTOMER EXPERIENCES Roundtable Date: February 22, 2017

### March 2017

**SALES TOOLS THAT HELP DRIVE REVENUE** *Roundtable Date: March 1, 2017* 

MAKING THE TRANSITION FROM MULTICHANNEL TO OMNICHANNEL CUSTOMER SERVICE Roundtable Date: March 8, 2017

**INTERNET OF THINGS MEETS CRM** *Roundtable: March 22, 2017* 

### April 2017

DESIGNING AN INTELLIGENT CONTACT CENTER FOR COMPETITIVE ADVANTAGE Roundtable Date: April 5, 2017

MARKETING SOLUTIONS AND AUTOMATING PROCESSES Roundtable Date: April 19, 2017

## May 2017

**LEVERAGING SALESFORCE SERVICE CLOUD WITH APPEXCHANGE SOLUTIONS** *Roundtable Date: May 3, 2017* 

KNOWLEDGE MANAGEMENT: THE KEY TO EFFECTIVE CUSTOMER SERVICE Roundtable Date: May 17, 2017

### June 2017

**THE PROMISE OF WEBRTC IN THE CONTACT CENTER** *Roundtable Date: June 7, 2017* 

CUSTOMER JOURNEY MAPPING TO CRAFT SUPERIOR CUSTOMER EXPERIENCES Roundtable Date: June 21, 2017

### July 2017

SMART CUSTOMER SERVICE ENGAGES CUSTOMERS Roundtable Date: July 12, 2017 USING VOICE OF THE CUSTOMER STRATEGIES FOR BETTER CUSTOMER INSIGHTS Roundtable Date: July 26, 2017

# Best Practices

# The State of IVRs in 2017

Interactive voice response (IVR) systems have been the backbone of contact centers and self-service solutions for decades. Natural language processing, personalization, voice recognition, ACD software, CRM integration, and visual IVR have advanced this channel far beyond the frustrating days of endless menus.

This Best Practices Guide will focus on the state of IVRs in 2017 and their place in the contact center and self-service ecosystem.

# In CRM magazine's February 2017 Issue

Reservations Due: December 18, 2016 | Content Due: December 22, 2016

Also in February: MAKING THE TRANSITION FROM MULTICHANNEL TO OMNICHANNEL CUSTOMER SERVICE



## **BEST PRACTICES: PRINT + LEAD GEN**

2017 ROUNDTABLE SCHEDULE

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MAKING THE TRANSITION FROM MULTICHANNEL TO OMNICHANNEL CUSTOMER SERVICE THE STATE OF IVRs IN 2017

Reservations Due: 12/2/16 • Content Due: 12/15/16

#### March 2017

DESIGNING AN INTELLIGENT CONTACT CENTER FOR COMPETITIVE ADVANTAGE MARKETING SOLUTIONS AND AUTOMATING PROCESSES Reservations Due: 1/6/17 • Content Due: 1/19/17

#### April 2017

CUSTOMER ENGAGEMENT STRATEGIES FOR BUILDING BRANDS KNOWLEDGE MANAGEMENT: THE KEY TO EFFECTIVE CUSTOMER SERVICE Reservations Due: 2/3/17 • Content Due: 2/16/17

### May 2017

CUSTOMER JOURNEY MAPPING TO CRAFT SUPERIOR CUSTOMER EXPERIENCES Reservations Due: 3/3/17 • Content Due: 3/17/17

#### June 2017

SMART CUSTOMER SERVICE ENGAGES CUSTOMERS SALES TOOLS THAT HELP DRIVE REVENUE Reservations Due: 3/31/17 • Content Due: 4/18/17

#### July 2017

VIEW FROM THE TOP: INSIGHTS FROM INDUSTRY VISIONARIES **BUYER'S GUIDE** CUSTOMER EXPERIENCE MANAGEMENT FOR BUILDING CUSTOMER LOYALTY Reservations Due: 5/5/17 • Content Due: 5/18/17

Webinar Roundtable - \$8.500

### January 2017

Participation in

THE STATE OF IVRs IN 2017 Roundtable Date: January 25, 2017

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